

This company brochure should give our business partners an overview of our company's philosophy, our markets and our multifarious relationships with customers and suppliers.

LOGISO Logistik-Systeme GmbH has achieved success and recognition through its logistics „know-how“ based on practical experience and through innovative endeavours in specialised areas of computer logistics.

Guaranteeing our company's efficiency over the long-term requires a farsighted and detailed company philosophy, as well as highly motivated and flexible employees, future-oriented and customised products and a confidential cooperation with our business partners.

We intend to face these challenges in the years ahead, being aware that we must maintain the goals achieved and meet future ones. We are grateful for the tasks in the past which we were able to accomplish together with our business partners and are confidently prepared to face future demands.

Dr.-Ing. Michael Hertlein  
– Managing director –

## Logistics and Planning

Logistics is a major factor affecting a company's successful operation. Since 1991 LOGISO Logistik-Systeme GmbH as a project-oriented consulting and technological systems house has been supplying, with its highly qualified team, customised and complete logistics solutions for commerce, industry and the service industry. We combine innovative services with practical logistic solutions, from the conception and planning stage up to the optimal systems solution.

As your consulting team we operate within the area defined by logistic and computer technological requirements. These are the challenges which we intend to meet.

We offer reasonably priced as well as tailor-made solutions, whether they be proven products, individual developments or a combination of both. Next to the optimal coordination of software and hardware, we offer adjunct organisational services, comprising the training of the employees and continuous support at the workplace. For not only our products but also the services we offer should set certain standards.

We would like to be a partner who „speaks your language“.

## Consulting

LOGISO Logistik-Systeme GmbH and its competent team supply technological, economical and independent consulting in the area of logistics. Besides possessing technical „know-how“, our consultants are in a position to effectively achieve planning goals.

Our consultants have at their disposal extensive and cutting-edge knowledge acquired through many different projects. It is our goal to guarantee you optimal cost-efficiency. We accompany you in all phases of implementation up to the commencement of operation and final inspection.

Our consulting services will receive state subsidies, depending on the company's size, its branch of business and its consulting needs.

## Development & Integration

An optimal logistics plan requires a continually growing complex network, that enables the implementation of all tools for efficient planning and control. LOGISO Logistik-Systeme GmbH directly supports your project in all phases of software engineering. We accompany the extensive and individually tailored logistics solutions, from the planning level up to their realisation and introduction.

*Partner für Software  
und Logistik*

- Consulting
- Development & Integration
- Solutions
- Training & Service

In order to meet your individual logistics requirements, LOGISO Logistik-Systeme GmbH is equipped with extensive „know-how“ and experience with diverse projects. Together with you and our staff we will be able to develop solutions that will furnish you with decisive competitive advantages.

The development of new logistics applications, independent of the already existing operating systems and platforms, belongs to one of the core services we offer. We thus place emphasis on the integration of existing software solutions that have already been invested into.

In this way we offer rapidly developing companies protection for their investments, companies that want to effectively utilise their resources and make future use of already existing operating systems. In this context LOGISO Logistik-Systeme GmbH develops future-oriented individual software for optimal cost efficiency that is measurable and reliable.

## Solutions

The significance of the traditional logistics factors has meanwhile been extended by the informational factor. That is why a company's success is more than ever dependent on fast and correct



decisions. Stronger customer orientation and the increasing complexity of logistics processes require, first and foremost, decisions with respect to increasing a company's efficiency.

Today, almost every company is in constant contact with the outside world by modern means of communication. Further markets will be opened up by globalisation; new competitors will appear on the horizon in the age of e-commerce.

Here LOGISO Logistik-Systeme GmbH offers you solutions that can be effectively implemented in the Internet for industry, commerce and the service industry. Your logistics solutions will be developed to fit your requirements, with respect to various functions such as storing and delivery logistics, customer relationship management, barcoding, mobile computing and many more. Business partners will be connected with one another effectively.

By concentrating consistently on the market's demands, LOGISO Logistik-Systeme GmbH is the reliable partner for software and logistics. We look upon ourselves as your partner who analyses processes in your company and, in cooperation with you, develops integral solutions on the basis of the most modern technologies. Continuous development, in cooperation with our customers and suppliers, guarantees a technological advantage in a constantly changing market.

## Training & Service

Investing in new logistics solutions always means substantial disruption in a company's organisational procedures. Therefore, it is indispensable, in addition to solid preparation and proper implementation, to accompany the project even after the commencement of operations. Software training and service are interrelated and therefore are part and parcel of LOGISO Logistik-Systeme GmbH services.

We place great emphasis on meeting these requirements with the help of our own experts. In this way you have directly at your disposal a vast range of experience from our large number of projects. The prerequisite for every technical innovation is „know-how“ and partnership. Companies which place emphasis on innovation need a partner who covers all areas of logistics and who can competently handle the complete chain of informational inputs.

Together with you LOGISO Logistik-Systeme GmbH designs an installation and maintenance plan and creates special training programmes. If any questions should arise, they can be cleared up over our hotline. You will receive all the materials necessary for the effective use of our software. You will have only one partner to deal with and so no additional complications need arise and thus you can concentrate on your core competencies.

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